

Vargha Moayed



Partner

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Background

- ▶ Partner within Performance Improvement department, he joined Ernst & Young in 2015 and he is based in the Bucharest office
- ▶ MBA in Strategy and Finance from The Wharton School
- ▶ Bachelor degree in Commerce from Sup de Co Montpellier Business School

Skills

- ▶ Entrepreneurship and Start-ups
- ▶ Product Management
- ▶ Strategy
- ▶ Organization Capability and Effectiveness
- ▶ Organization Design and Development
- ▶ Business Development
- ▶ Change and Programme Management
- ▶ Business Transformation

Professional experience

Vargha Moayed is a seasoned consultant, entrepreneur and top management coach, accumulating 25 years of work experience. Some of the key positions and projects in which he was involved are presented below:

- ▶ Worked as an Engagement Manager with McKinsey & Company
- ▶ co-founder of a software company
- ▶ VP of Corporate Development for First Data, a Fortune 500 company headquartered in Atlanta
- ▶ Led the restructuring and re-organization over a 3 year period of a major previously state owned company where he personally recruited, supervised and coached up to 70 consultants.

- ▶ Coached the top management of multinational companies as well as high tech companies on both sides of the Atlantic on strategy, sales management and organizational effectiveness.
- ▶ Worked in a wide range of industries from high-tech, telecom, to retail and heavy industries in many regions of the world.