

**LICENTA ENGLEZA**

coordonator 1	coordonator 2	tema	student	
PAUNESCU CARMEN		Creating an enterprise based on lean principles	AIACOBOAIE F. DRAGOȘ-CONSTANTIN	1
		DEVELOPING ARGUMENTS IN NEGOTIATION. THE ROLE OF VERBAL VS. NON-VERBAL COMMUNICATION IN NEGOTIATION	APOSTOLIE M. EDUARD-CONSTANTIN	2
		BASIK SKILLS AND PERSONALITY TRAITS OF TOP NEGOTIATORS	CĂLINESCU C C. TEODOR-BOGDAN	3
		The manager as a mediator. The mediation process at Grerom Forest.	CHOULIARA I. DIMITRA	4
		BUILDING STRATEGY IN INTEGRATIVE NEGOTIATION - CASE STUDY OF BOS - ABC PARTNERSHIP EXTENSION	GABOR C. CIPRIAN IOAN	5
		EXAMINING AND UNDERSTANDING THE NEGOTIATION LANGUAGE	ILIE V I. ANDREEA-ELENA	6
		Basic skills and personality traits of top negotiators. A gender perspective	IVAN M A. ANA-CORALIA	7
		MANAGING CONFLICT THROUGH NEGOTIATION	MATEI C. FLORENTINA-CLAUDIA	8
		MANAGING BLIND NEGOTIATIONS	NEGOIASĂ D S. BIANCA-IOANA	9
		Building commitment towards the TQM model of business excellence	NOUZET HAJ ALI	10
		MANAGING THE BUSINESS THROUGH PROCESSES	PENCEA P. ROXANA-MARIA	11
		Managing Conflict Through Negotiation. A focus on cultural differences	POPAZU C. BEATRICE	12
		Building strategy in integrative negotiation	RĂCEALĂ N. DRAGOȘ	13
		Business process performance measurement and improvement. Case study of Telekom	STOENESCU C. ALINA-STEFANA	14
		Creating a lean enterprise. Case study of a construction company	STUPARU S. YASMINE	15
		Designing integrated management systems according to ISO standards. Romstyl's perspective of added value by ISO certification.	ȘTEFAN D. IOAN-MIHNEA	16
		DEVELOPING A CULTURE OF EXCELLENCE WITHIN ORGANIZATION	TUDOR G. LUCIANA-CRISTINA	17

		CREATING A LEAN ENTERPRISE. CASE STUDY OF REALWORLD EASTERN EUROPE SRL	STATE VICTOR	18
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#### MASTER ADMINISTRAREA AFACERILOR

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PAUNESCU CARMEN		Senior entrepreneurship challenges in our contemporary society- focus on Hungary	SZEKELY-VARGA IULIA- EDINA	1

#### MASTER ANTREPRENORIAT SI ADMINISTRAREA AFACERILOR ENGLEZA

coordonator 1	coordonator 2	tema	student	
PAUNESCU CARMEN		RECOGNIZING OPPORTUNITIES IN THE SOCIAL SECTOR AND DEFINING THE BUSINESS IDEA	CIOBANU M. ADRIAN	1
		OPPORTUNITY IDENTIFICATION AND PURSUIT. HOW CRYPTOCURRENCIES RESPAHE THE BUSINESS ENVIRONMENT.	LUCA O G. ALIN-SEBASTIAN	2

#### MBA ENERGIE

coordonator 1	coordonator 2	tema	student	
PAUNESCU CARMEN		The role of energy policy for consolidation of competitive advantages of oil&gas organizations	GHERCĂ N. CRISTIAN	1
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